

openwholesale.com FHA Lender ID: 7906300005

Standard FHA Matrix									
0	Transaction Trees	Minimum Cuadit Casus	Maxim	num	ALIC O Llondom militira				
Occupancy	Transaction Type	Minimum Credit Score	LTV	CLTV	AUS & Underwriting				
		580	96.50%	100%1	DU Approve/Eligible Manual UW ²				
	Purchase	550	90%	100%1	DU Approve/Eligible Manual UW ²				
		500	90%	100%¹	DU Approve/Eligible				
		No Score	90%	100%¹	Manual UW ²				
		580	97.75%	100%1	DU Approve/Eligible Manual UW ²				
Primary Residence	Rate/Term	550	90%	100%1	DU Approve/Eligible Manual UW ²				
Nesidefice		500	90%	100%¹	DU Approve/Eligible				
		No Score	90%	100%¹	Manual UW ²				
		580	80%	80%	DU Approve/Eligible Manual UW ²				
	Cash-Out	550	80%	80%	DU Approve/Eligible Manual UW ²				
		500	80%	80%	DU Approve/Eligible				
		No Score	80%	80%	Manual UW ²				
Primary Residence ⁴	Streamline ⁵	N/A	97.75%	125%³	Not Applicable				

- 1. Unlimited CLTV permitted for government entities and HUD-approved non-profit subordinate liens; Refer to Open Mortgage Wholesale FHA DPA program matrix for eligibility and guidelines, if applicable
- 2. Manual Underwriting allowed per HUD guidelines, see 4000.1 and Manual Underwriting Matrix below
- 3. 125% CLTV allowed for existing subordinate financing; PACE loans are ineligible
- 4. Non-Owner Occupied Streamline transactions allowed on a case-by-case basis
- 5. "No Score" Non-Credit Qualifying Streamline allowed 0x30 mortgage only credit report required; loan will be priced as a 580 credit score

FHA EZ Matrix									
0	Transaction Trees	Minimum Cundit Conn	Maxim	num	ALIC O Llus de mounité ne				
Occupancy	Transaction Type	Minimum Credit Score	LTV	CLTV	AUS & Underwriting				
	Purchase	620	96.50%	96.50%	DU Approve/Eligible				
Primary	Rate/Term	620	97.75%	100%¹	DU Approve/Eligible				
Residence	Cash-Out	620	80%	80%	DU Approve/Eligible				
	Streamline	620	97.75%	100%¹	Not Applicable				
1. Unlimited CLTV permitted for Government Entities and HUD-Approved Non-Profit subordinate liens									

08/22/2025



MORTGAGE WHOLESALE			Cuidalia	_										
			Guideline	S										
	2025 Loan Limits													
	Pog	4-Uni	-Unit											
		Region Low-Cost Area			-Unit 71,200	3-Unit \$811,27		\$1,008,	-					
	High-Co		\$524,225 \$1,209,750		548,975	\$1,872,2		\$2,326,						
Loan Amount	2025 High Balance Loan Amount													
	1-1	Init	2-Unit			Unit		4-Unit						
	> \$80	6,500	> \$1,032,6	50	> \$1,2	248,150	>	\$1,551,25	50					
	Note: FH.	A Mortgag	e Limits availabl	e <u>HERI</u>	for all are	eas.								
	The following grid app	lies to all t	ransactions, exc	ept Sir	nple Refin	ance and St	ream	line Refina	nce:					
	FHA MIP ^{1,2}													
	1777	1150411	D. Americal B			Th. (_	IENAID	Americal	ALD.				
	LTV > 15-Year Term a	UFMII nd Loan Am	P Annual F ount = \$726,200</td <td></td> <td><!--= 15</td--><td>-Year Term a</td><td></td><td>JFMIP n Amount <</td><td>Annual I S726.200/</td><td></td></td>		= 15</td <td>-Year Term a</td> <td></td> <td>JFMIP n Amount <</td> <td>Annual I S726.200/</td> <td></td>	-Year Term a		JFMIP n Amount <	Annual I S726.200/					
	= 95%</td <td>1.75%</td> <td></td> <td>-</td> <td></td> <td>90%</td> <td></td> <td>1.75%</td> <td>.15%</td> <td></td>	1.75%		-		90%		1.75%	.15%					
	> 95%	1.75%	.55%		> 9	0%	:	1.75%	.40%					
Mortgage Insurance			mount > \$726,200			5-Year Term o								
Premium (MIP)	= 95% 95%	1.75% 1.75%				78% ~/- 90%		1.75%	.15%					
, , , , , , , , , , , , , , , , , , ,	> 95%	1.75%	0 ./5%		> 78% to = 90% 90%			1.75% 1.75%	.40% .65%					
	1. MIP assessed at 11	years for LT	TV = 90%; if LTV	90%, N	1IP applies fo	or duration of								
	2. All FHA loans will have upfront and monthly premiums, except as noted above. Pricing and loan program eligibility													
	are determined using the base loan amount prior to financing the UFMIP. UFMIP must be 100% financed into the mortgage OR paid entirely by cash; partial financing is not permitted.													
	mortgage on paid entirely by cash, partial illianting is not permitted.													
	Simple Refinance and Streamline Refinance:													
	For FHA loans endo	rsed on or	before 5/31/20	09, the	ne UFMIP is .01% and Annual MIP is .55%									
	FHA Handbook 400	0.1												
Helpful Links	• FHA <u>FAQ</u>													
	• Ontion available for	20 Voar Ei	ivad Pata Standa	rd and	l High Pala	nco Loans								
	 Option available for 30-Year Fixed Rate Standard and High Balance Loans Borrower must qualify at Note Rate 													
	 Borrower must qualify at Note Rate Purchase only. Seller or builder paid buydowns allowed, borrower paid buydown not permitted. 													
2-1 Buydown	 Buydown must be included in the 6% interested party contribution limit; borrower must meet MRI 													
	requirement of 3.5%													
	Single-Wide Manufactured Homes, DPA Programs, and Manual Underwrites not permitted													
	Must meet requirer	nents of 40	000.1, except as	noted										
	 Cash on hand is not 	permitted	d											
	Earnest Money Depos		0/ - f + l l					l £ . II						
	Earnest Money that Convert horrower		-	rice m	ust be ver	med by obta	aining	the follow	ving:					
	Copy of borrowerCertified copy of r			ant Aa	ont									
	A verification of	•	•	_		average hal	ance	was suffic	ient to co	over the				
Assets	amount of the ear	•			_	-	ance	was sume	ient to co	over the				
			,											
	Gift Funds													
	Obtain a gift letter sign		•		borrower t	that include	s all t	he followir	ng:					
	• The donor's name,		-											
	 The donor's relationship to the borrower - must be an eligible donor (see below) The dollar amount of the gift and a statement that no repayment is required 													
	• The dollar amount of	or the gift a	and a statement	tnat n	o repayme	ent is requir	ea							
	1													





Guidelines

Verify and document the transfer of gifts from the donor to the borrower in accordance with the following requirements:

- If the gift funds have been verified in the borrower's account, obtain the donor's bank statement showing the withdrawal and evidence of the deposit into the borrower's account
- If the gift funds are not verified in the borrower's account, obtain the certified check, money order, cashier's check, wire transfer, or other official check evidencing payment to the borrower or settlement agent, and the donor's bank statement evidencing sufficient funds for the gift amount
- For gifts of land or equity, obtain proof of ownership by the donor and evidence of the transfer of title to the borrower.

Note: Cash on Hand is not an acceptable source of donor gift funds

Eligible Gift Donors

- Borrower's Family Member, defined as follows regardless of actual or perceived sexual orientation, gender identity, or legal marital status:
 - Child defined as a son, stepson, daughter, or stepdaughter, as well as a legally
 - Parent or grandparent includes a stepparent/grandparent or foster parent/grandparent
 - Spouse or domestic partner
 - Legally adopted son or daughter, including a child who is placed with the borrower by an authorized agency for legal adoption
 - Foster child
 - Sibling defined as brother, sister, step-brother, or step-sister
 - Uncle or Aunt
 - Son-in-law, daughter-in-law, mother-in-law, father-in-law, brother-in-law, or sister-in-law
- Borrower's Employer or Labor Union
- A close friend with a clearly defined and documented interest in the borrower
- A charitable organization
- A governmental agency or public entity that has a program providing homeownership assistance to low- or moderate-income families of first-time homebuyers

Note: Only Family Members can provide an equity credit as a gift on a property being sold to other Family Members; a cousin is NOT considered an eligible family member for Gifts of Equity.

Borrower Eligibility

- U.S. Citizens
- · Permanent Resident Aliens
- Inter Vivos Revocable Trust
- Non-Occupant Co-Borrowers

Additional Cash Reserves

The sum of verified and documented borrower funds less:

- The sum the borrower is required to pay at closing, including the cash investment, closing costs, prepaid
 expenses, any payoffs that are a condition of loan approval, and any other expense required to close the
 loan.
- **Note:** May NOT include cash taken at settlement in Cash-Out transactions or incidental cash received at settlement in other loan transactions, gift funds in excess of the amount required for the cash investment and other expenses, equity in another property, or borrowed funds from any source.

Compensating Factors

Retirement accounts (IRA, Thrift Savings Plan, 401k, and Keogh accounts) may be used for cash reserves, as follows:

- Most recent depository or brokerage account statement required to document the funds
- 60% of the vested amount of the account, less any outstanding loans, may be used
 - If any of these funds are also to be used for loan settlement, that amount must be subtracted from the amount included as cash reserves.
- Evidence must be provided that the retirement account allows for withdrawals under conditions other than in connection with the borrower's employment termination, retirement, or death.





Guidelines

• The retirement account may NOT be used to calculate the borrower's cash reserves if withdrawals can be made only in connection with the borrower's employment termination, retirement, or death.

Funds and/or assets that may **NOT** be considered as cash reserves include:

- Gifts
- Equity from another property
- Borrowed funds
- Cash received at closing in a Cash-Out refinance transaction or incidental cash received at closing in the loan transaction

Minimal Housing Increase

Minimal housing increase defined as:

- New monthly mortgage payment (PITI + MIP) does not exceed the current housing payment by the lesser of:
 \$100 OR 5% of the current housing payment
- Borrower must have a documented 12-month housing history
 - Purchase and Rate/Term refinance transactions: Max 1x30 in previous 12 months
 - Cash-Out transactions: Max 0x30 in previous 12 months

Note: If a complete 12 months of housing cannot be documented, the minimal housing increase may NOT be used as a compensating factor.

Significant Additional Income

Bonus, overtime, and part-time/seasonal income is eligible as an "additional income" compensating factor if not used for qualification, subject to the following:

- The borrower must be able to document receipt of the income for a minimum of one (1) year (but less than two (2) years) and likely continuance; AND
- If the income was used for qualifying, the DTI must not be more than 37%/47%.
 - If the DTI exceeds 37%/47% but is not more than 40%/50%, another compensating factor, in addition to the "additional income", is required.

Note: Income from anyone who is not a borrower on the loan (non-borrowing spouse, domestic partner, etc.) may NOT be used as a compensating factor.

Debt-to-Income (DTI)

- Must meet requirements of 4000.1, except as noted
 - Manual Underwriting with credit score >/= 550 or No Score: See Manual Underwriting Matrix below for DTI restrictions
 - AUS approval (DU Approve/Eligible) with credit score < 550: Max 50% DTI

Extenuating circumstances are events that were beyond the control of the borrower, such as a serious illness or death of a wage earner, and the borrower has reestablished good credit since the credit event. Divorce is not considered an extenuating circumstance. An exception may, however, be granted where a borrower's loan was current at the time of his/her divorce, the ex-spouse received the property, and the loan was later foreclosed.

Note: The loss of a job and the inability to sell the property due to a job transfer or relocation to another area does not qualify as an extenuating circumstance.

Extenuating Circumstances

FHA Manual Underwriting
ankruptcy
Extenuating Circumstance An elapsed period of less than two (2) years since discharge, but not less than 12 months, may be acceptable if the borrower: • Can show that the bankruptcy was caused by extenuating circumstances beyond the borrower's control; AND





RTGAGE WHOLESALE																			
							Gui	idelin	es										
										•	Has	since	ex	xhibited	а	documented	ability	to	1

Subject to second level review

Chapter 13 Bankruptcy

Total Scorecard

(DU Approve/Eligible)

Two (2) years from the discharge date to case assignment

Manual Exception

manner

From the date of case number assignment:

• 12 months of the pay-out period under the bankruptcy must have elapsed; AND

manage their financial affairs in a responsible

- The borrower's payment performance must have been satisfactory; AND
- All required payments have been made on time;
 AND
- The borrower has received written permission from the bankruptcy court to enter into the mortgage transaction.

Foreclosure, Deed-in-Lieu of Foreclosure

Total Scorecard

(DU Approve/Eligible)

 Three (3) years from date of the Deed-in-Lieu or the date that the borrower transferred ownership of the property to the foreclosing entity/designee to case assignment

Extenuating Circumstance

An elapsed period of less than three (3) years since the Foreclosure or Deed-in-Lieu may be acceptable if the borrower:

- Can show the Foreclosure or Deed-in-Lieu was the result of documented extenuating circumstances that were beyond the control of the borrower, such as a serious illness or death of a wage earner; AND
- The borrower has re-established good credit since the Foreclosure or Deed-in-Lieu event.

Short Sale Pre-Foreclosure

Total Scorecard

(DU Approve/Eligible)

• Three (3) years from date of transfer of title by short sale to case assignment

Manual Exception

From the date of case number assignment for the new Mortgage:

- All mortgage payments on the prior mortgage were made within the month due for the 12-month period preceding the Short Sale; AND
- Installment debt payments for the same time period were also made within the month due.

Extenuating Circumstance

An elapsed period of less than three (3) years since the Short Sale may be acceptable if the borrower:

- Can show the Short Sale was the result of documented extenuating circumstances that were beyond the control of the borrower, such as a serious illness or death of a wage earner; AND
- The borrower has re-established good credit since the Short Sale event.



^{*}Subject to second level review*

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MORTGAGE WHOLESALE														
			G	uidelin	es									
				L	oan Mod	dification								
	A mortgage the agreement for						-		n the mo	dification				
					Standa	rd FHA								
	Must meet requirements of 4000.1													
	FHA EZ													
Income	 Wage earner income only; self-employed, investment income, and departing residence rental income not permitted Income must be documented as follows: Third-party auto-pull Written Verification of Employment (WVOE) validating at least two (2) years of earnings (paystubs may be required if further information is needed) 													
	Standard FHA													
		Eligi	ible				In	eligible						
	 Single Family (Attached and Detached) 2-4 Unit (Attached and Detached) Condominium (FHA Approval required; Includes low- and high-rise, manufactured homes zoned as a Condo) Manufactured Home (Single- or Multi-Wide) Planned Unit Development Condotel/Hotel Condominium Multi-Unit Manufactured Home Timeshares Unimproved Land Income producing property 													
Property Eligibility	FHA EZ													
		Eligi	ible				Inc	eligible						
	 Single Family (Attached and Detached) 2-4 Unit (Attached and Detached) Condominium (FHA Approval required; Includes low- and high-rise, manufactured homes zoned as a Condo) Manufactured Home (Single- or Multi-Wide) Planned Unit Development Condotel/Hotel Condominium Mobile Homes Multi-Unit Manufactured Home Timeshares Unimproved Land Income producing property 													
	Residual inc	ome is requi	red for all le	oans with	n a DTI >	50% and/or if	credit score	e < 640						
		- 1 ~				ome Matrix								
		Loan Amou	unt < \$80,000		iduai iiic	Offic Iviatifix	Loan Amou	int >/= \$80,00	00					
	Family Size	Northeast	Midwest	South	West	Family Size	Northeast	Midwest	South	West				
	1	\$390	\$382	\$382	\$425	1	\$450	\$441	\$441	\$491				
	3	\$654 \$788	\$641 \$772	\$641	\$713	3	\$755 \$000	\$738	\$738	\$823				
	4	\$788 \$888	\$868	\$772 \$868	\$859 \$967	4	\$909 \$1,025	\$889 \$1,003	\$889 \$1,003	\$990 \$1,117				
	5	\$921	\$902	\$902	\$1,004	5	\$1,062	\$1,039	\$1,039	\$1,158				
Residual Income	> 5	Add \$75 for 6 family of seve		al member	r up to a	> 5	Add \$80 for family of sev	each additio	nal membe					
	Northeast	CT, MA, ME, N		RI, VT		1	, , , , , , ,	\ /						
	Midwest	IL, IN, IA, KS, N	ЛІ, MN, MO, N	NE, ND, OH,										
	South					R, SC, TN, TX, VA, V	VV							
	West AK, AZ, CA, CO, HI, ID, MT, NV NM, OR, UT, WA, WY													

Residual Income Calculation

- Calculate the total gross monthly income of all occupying borrowers (see below)
- Deduct from gross monthly income the following items:
 - Federal and state income taxes (see below)





Guidelines

- Proposed total monthly fixed payment (i.e. PITIA + MIP)
- Debt showing on credit report (including non-borrowing spouse debt)
- Estimated maintenance and utilities (see below)
- Municipal or other income taxes
- Job related expenses (e.g. childcare)
- Retirement or Social Security
- Gross up of any non-taxable Income
- Subtract the sum of the deductions identified above from the total gross monthly income of all members of the household of the occupying borrowers
- The balance is residual income

Gross Monthly Income Calculation

- Gross monthly income should be calculated only for the occupying borrower(s) consistent with the requirements of HUD Handbook.
- Do not include bonus, part-time, or seasonal income that does not meet the requirements for effective income as stated in HUD Handbook.
- Do not include income from non-occupying co-borrowers, co-signers, non-borrowing spouses, or other parties not obligated on the mortgage.

Monthly Expense Calculation

- If available, use federal and state tax returns from the most recent tax year to document state and local taxes, retirement, Social Security and Medicare. If tax returns are not available, may rely upon current pay stubs.
- For estimated maintenance and utilities in all states, multiply the living area of the property (square feet) by \$0.14.

To use residual income as a compensating factor, count all members of the household of the occupying borrowers without regard to the nature of their relationship and without regard to whether they are joining on title or the note. Exception: As stated in the VA Guidelines, the mortgagee may omit any individuals from "family size" who are fully supported from a source of verified income which is not included in effective income in the loan analysis. These individuals must voluntarily provide sufficient documentation to verify their income to qualify for this exception.

State Restrictions

Underwriting

• Texas 50(a)(6) refinance mortgages are NOT allowed

Standard FHA

- Minimum credit score: 500
- Credit score < 550 requires DU Approve/Eligible; Manual Underwriting and/or downgrades not permitted
 - Max 90% LTV for Purchase & Rate & Term, 80% for Cash-Out
 - Max DTI of 50%
- Credit score >/= 550 to </= 580 is eligible for Manual Underwriting
 - Max 90% LTV for Purchase and Rate/Term, 80% for Cash-Out
 - Max DTI of 31/43%
 - Minimum one (1) month of reserves required
- Credit score > 580 eligible for max financing, regardless of Underwriting type (AUS or Manual)
- Borrower with no credit score allowed with a non-traditional mortgage credit report at submission, refer to 4000.1 for requirements. See Non-Traditional Credit details below.

Credit Score & Compensating Factors Max DTI Requirements S50 – 579 OR No Credit Score >/= 580 AND No Compensating Factors Max DTI Requirements Not applicable. Borrowers with Minimum Decision Credit Scores below 580, or with No Credit Score may not exceed 31%/43% DTI. Compensating factors not required Compensating factors not required





	Guideline	es ·					
>/= 580 AND One (1) Compensating Factor	37%/47%	 ONE of the following compensating factors is required: Minimal Increase in housing payment Verified and documented cash reserves: 1-2 units: Minimum three (3) months PITIA reserves 3-4 units: Minimum six (6) months PITIA reserves Residual Income 					
>/= 580 AND No Discretionary Debts	40%/40%	 No discretionary debts. Borrower must have established credit lines in his/her own name open for at least six (6) months but carry no discretionary debt. The monthly total housing payment must be the only open installment account; AND The borrower must document that all revolving credit has been paid off in full monthly for at least the previous six (6) months 					
>/= 580 AND Two (2) Compensating Factors	40%/50%	TWO of the following compensating factors are required: Minimal Increase in housing payment Verified and documented cash reserves: 1-2 units: Minimum three (3) months PITIA reserves 3-4 units: Minimum six (6) months PITIA reserves Residual Income Significant additional income not reflected in effective income					

Non-Traditional Credit

Borrower with no credit score allowed with non-traditional mortgage credit report at submission, refer to 4000.1 for requirements.

- Max DTI of 31/43%
- Minimum one (1) month of reserves required

The non-traditional mortgage credit report:

- Must verify the existence of credit providers, confirm the credit was extended to the borrower, and validate the published address or telephone number for the creditor
- May not include subjective statements (i.e., "satisfactory" or "acceptable")
- Must be formatted in a similar fashion to traditional credit references and include the creditor's name, date of account opening, high credit, current status of account, 12-month history of the account, required monthly payment, unpaid balance, and payment history in the delinquency categories (for example, 0x30 and 0x60).
- Must include at least three (3) credit references to establish the borrower's credit history, including at least one (1) of the following:
 - Rental housing payments (subject to independent verification),
 - Telephone service, or
 - Utility company reference (if not included in rental housing payment), including gas, electricity, water, television service, or internet service.
- **Note:** Non-reported recurring debt may be used if the three (3) required references cannot be obtained from the list above, refer to the <u>4000.1</u> for eligible references.

FHA EZ

- Minimum credit score: 620
- DU Approve/Eligible; Manual Underwriting and/or downgrades not permitted
- Credit report required
- Down payment assistance programs not permitted

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